

To,
The Corporate Relationship Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex,
Bandra (East) Mumbai– 400051

Subject: Investor Presentation

Symbol: ORIANA

Dear Sir,

Pursuant to regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation of the Company.

The aforesaid Investor presentation will also be available on the Company's website at:
<https://orianapower.com/>

This is for your information and records.

Thanking You

For Oriana Power Limited

Date- December 06, 2024

Place- Noida

Tanvi Singh
Company Secretary & Compliance Officer
Membership No.- A69061

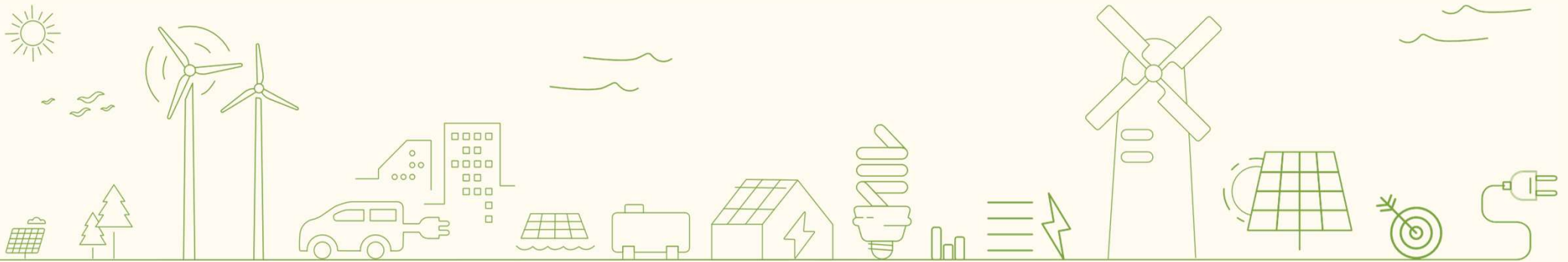
ORIANA POWER LIMITED (Formerly Known as Oriana Power Private Limited)

CIN: L35990DL2013PLC248685, **Website:** www.orianapower.com, **Tel:** +91-120-411-4695

Registered Office: Flat No. 412A, Building No. 43, Chiranjiv Tower, Nehru Place, New Delhi, South Delhi-110019.

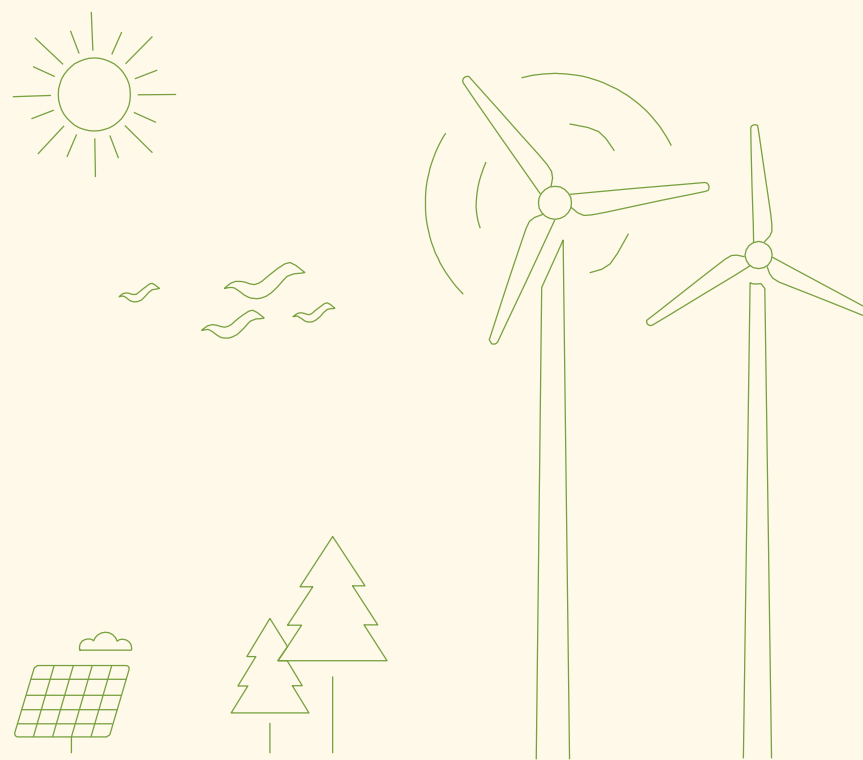
Corporate Office: Third Floor Plot No 19 and 20, Sector 125 Noida Gautam Buddha Nagar Uttar Pradesh, Amity University, Gautam Buddha Nagar, Dadri, Uttar Pradesh, India, 201313

Embracing Change Enabling Progress



Safe Harbour

Certain statements in this document may be forward looking statements. Such forward looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Oriana Power Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward looking statements to reflect subsequent events or circumstance.



Oriana Power at a glance

11+

Years of experience

₹ 359 Crores

Total revenue as on
H1 FY25

173

Employee strength
(as on date)

Hydrogen Electrolyzer
Giga-Factory

by 2026/27

BBB/Stable

Credit Rating by CRISIL
(Re-Rating is in progress)

1500+ MW

Capacity in
pipeline

1 GW

Renewable energy
capacity target by 2026

300 MWh

BESS capacity in
pipeline

2x

Land bank across India

518+ MW

Capacity under
execution

CBG

21 TPD under construction
21 TPD in pipeline

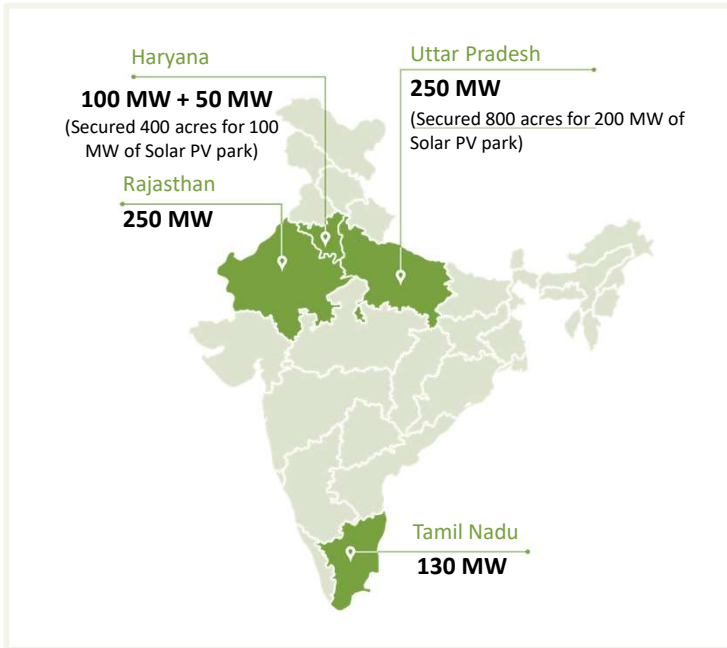
50,000 MTPA

Green Hydrogen and e-fuels
capacity in pipeline



Key Operational Highlights

Solar Parks Under Construction



- ▶ On track to become a **1 GW** Company by FY26 with current pipeline delivery on time and within budget
- ▶ Achieved **450 MWp** connectivity to date, targeting **1 GW** additional connectivity in next six months
- ▶ With a strong pipeline of **1.5 GW**, the plan is to acquire 1.5 GW of land and connectivity every year
- ▶ Commercial synergy potential from the combination of **Splitwaters'** green hydrogen technology and **Oriana's** expansive presence across India and abroad
- ▶ Oriana has submitted proposal for establishing a Green Hydrogen facility, categorized as Ultra-Mega, with a project size of **INR 4,000 Crores**. Land acquisition is projected to be finalized within FY25 for an associated **225 TPD** e-methanol plant.
- ▶ MoUs have been signed for **2 projects** for Green Hydrogen production (**1 MW each**)
- ▶ All short-term and long-term objectives are clearly mapped, aligning seamlessly with our strategic vision without anticipated challenges.



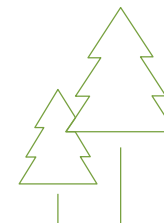
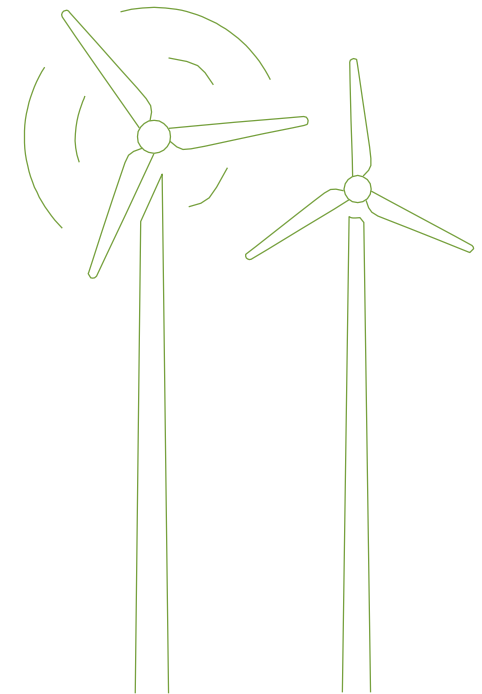
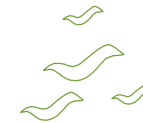
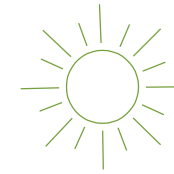
Focus on Sustainable Growth

Corporate Governance

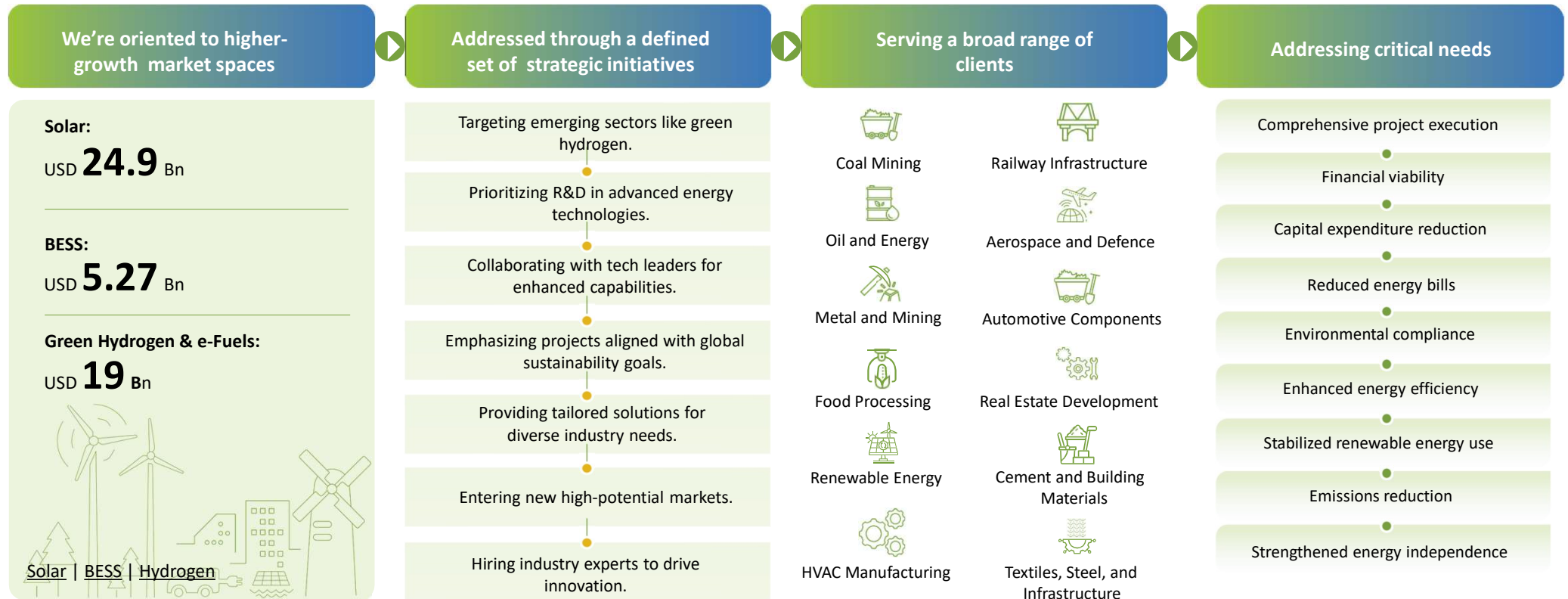
- ▶ Our compliance team has been expanded by 4x in the past six months
- ▶ Engaging one of the Big 4 consulting firms for bringing operational excellence leading to statutory audit
- ▶ Successfully implemented SAP to enhance our business process integration and efficiency
- ▶ MS-Projects implemented for operational alignment within various teams

Quality, Health, Environment & Safety

- ▶ Onboarded senior and mid-level management within Quality, Health, Safety and Environment team to ensure a culture of “**safety first, safety always**” and a commitment to zero incidents
- ▶ Real-time tracking of EHS incidents



Harnessing Market Potential



Measuring our financial progress

Revenue from operations

(₹ in Crores) Grew 5.61 times



EBITDA

(₹ in Crores) Grew 6.50 times



Debt to Equity



PAT

(₹ in Crores) Grew 8.48 times



EPS (Preferential shares included)

(₹) Grew 5.74 times



Current Ratio



Roadmap to Better Margins

We remain confident about growing profits with rising share from core business

- ▶ **Solar Parks** under construction across high and good Irradiance Zones in India
- ▶ **Increase Project Execution Efficiency:** Optimize project execution processes to enable the same manpower to execute more projects, resulting in higher revenue and profitability.
- ▶ **Refinancing, Asset Recycling and Debt Optimization:** Refinance existing debt at lower interest rates or optimize debt structures to reduce interest expenses and increase profitability. This shall aid Oriana to strategically lower capital costs, enhance liquidity, and optimize asset values for sustained financial health and growth potential.
- ▶ **Economies of Scale:** Leverage the company's scale to negotiate better prices with suppliers, reducing material costs and increasing profitability.
- ▶ **Standardization and Modularization:** Standardize and modularize project designs and execution processes to reduce costs, improve efficiency, and increase profitability.
- ▶ **Capacity Utilization:** Ensure that existing resources, such as equipment and manpower, are fully utilized across multiple projects to reduce idle time and increase productivity.
- ▶ **Project Pipeline Optimization:** Optimize the project pipeline to ensure a steady flow of projects, reducing downtime and increasing revenue.
- ▶ **Market Expansion Strategy:** Set ourselves apart in the market with a value-added project approach, continually exploring new, untapped geographies like Bihar, Odisha, and Andhra Pradesh to expand our innovative energy solutions.
- ▶ **Monthly recurring revenue,** from our RESCO power plants are integral to our clients' operating processes

Strategic M&A

- ▶ We are actively evaluating 4-5 opportunities in high-growth markets to acquire cutting-edge emerging technologies which shall bring a new paradigm in India and overseas.

Our Ambitious Targets



Solar Capacity
300 MW by FY25
700 MW by FY26



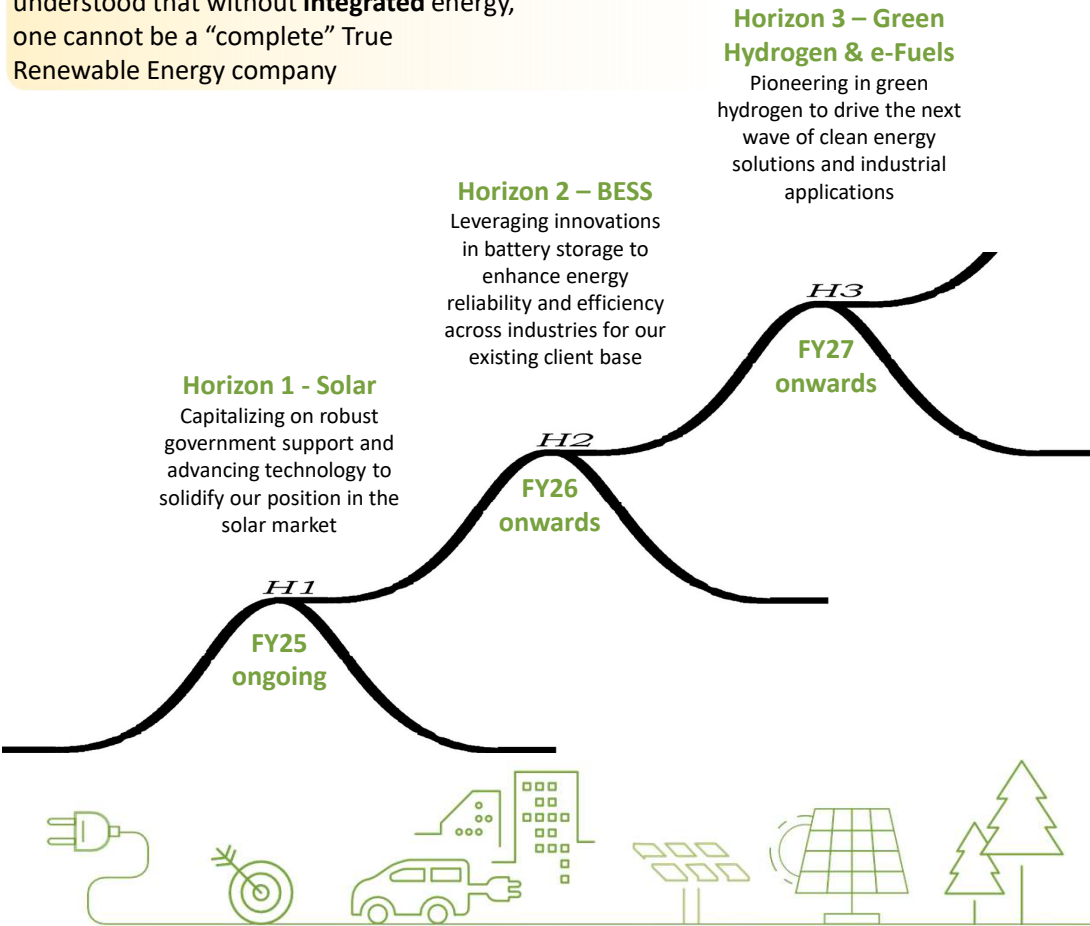
BESS Capacity
3.5 GWh by FY 30



Hydrogen Electrolyser
1 GW capacity
by 2027

Shifting from MegaTrends to GigaTrends with TrueRE

Oriana re-branded to **TrueRE** because we understood that without **integrated** energy, one cannot be a “complete” True Renewable Energy company



Building on strong foundations



Investments in **emerging markets**, new sources of renewable energy



Existing relationships with client base having strong **(AA-rated and AAA-rated)** clients enabling us to scale our new solutions and services faster



Addressable market opportunities over **USD 19 Bn** in Hydrogen and **USD 5.47 Bn** in BESS



Diversified portfolio of businesses across different sectors and regions



Scalable business model enabling us to grow revenues quickly at low incremental costs

Our marquee projects in last 6 months



Developed a floating solar plant at Daroli Mines, the first in India's cement industry



Successfully commissioned solar rooftop plant in Jaipur, Rajasthan.



Developed a solar plant in Malanjkhanda, MP



Commissioned Rooftop solar project in Uttarakhand

Business pipeline exceeding with

1500+ MW

Solar (EPC and RESCO) projects

30+ Ton

CBG projects

300 MWh

BESS projects

50,000 MTPA

Green Hydrogen projects

Why is Oriana On The Right Track

- ▶ **Market Tailwinds:** Using market trends, we harness emerging opportunities to drive growth and innovation
- ▶ **Regulatory Environment:** Mastering regulations for strategic benefits
- ▶ **Experienced Team:** Blending seasoned expertise with progressive approaches to tackle industry challenges
- ▶ **Presence** across far corners of the nation
- ▶ **Consistent Growth:** Proven track record of reliability and excellence over the last five years
- ▶ **Diverse Expertise:** Our leaders bring varied skills for innovative problem-solving
- ▶ **Technology Adoption:** Quick to adopt new technologies, positioning ourselves at the forefront of industry advancements
- ▶ **Value-Added Projects:** recognized for delivering projects that not only meet expectations but also add substantial value to our stakeholders.
- ▶ **Young Visionary Leadership:** Equipped with long-term foresight, sets strategic goals that anticipate and shape future industry trends

*Your Company is now chasing **Giga-Trends**, no more **Mega-Trends***



Thank You

Oriana Power Limited

Plot No. 19 & 20, 3rd Floor,
JASK Tower, Sector 125, Noida,
Uttar Pradesh - 201301

Ph: 0120 411 4695

www.orianapower.com

Ms. Tanvi Singh

(Company Secretary and Compliance Officer)

Email: cs@orianapower.com

